

Stephen and Lindsey Johnstone
210 E Weile Ave, Unit 1
Spokane, WA 99208
January 17, 2010

Dear Prospective Client:

We are pleased to recommend Susan Weeks to be your Realtor.

We had the pleasure of working with Susan Weeks in the sale of our house in Elk, WA and in the purchase of our new home in Spokane, WA. She was organized, efficient, and willing to do whatever was needed to assist our sale and subsequent purchase. Because there was a lot of paperwork and many aspects to the process, her knowledge, confidence, helpful attitude, and good cheer were important and appreciated.

We approached Susan informally regarding our desire to sell and she was patient while we deliberated and confirmed our decision. She walked us through all the paperwork and other matters regarding our listing, sales, and our subsequent new purchase. When a buyer purchased the property, she represented us professionally, and answered all questions by the buyer and ourselves honestly and with proper documentation. She assisted us in retrieving the proper forms, even offering to get them from the appropriate agencies for us. During our home hunting phase we made several false starts, which upon further consideration, were not ideal for us. Susan was never impatient with our changes of mind, but called the appropriate realtors and other parties to confirm our decision. When the property in Spokane was selected, she worked vigorously with us, our lender, and the selling party to reach and finance a deal suitable to all.

Susan kept us "in the loop" at all times by phone, with emailed documentations, and "hard copies." She also accepted all of our calls in good humor and "babysat" us through the jitters and uncertainties involved in such difficult decisions.

Susan Weeks deserves serious consideration as your potential Realtor. We recommend her highly, and now consider her not only a recent business partner but a friend.

Sincerely,

Stephen and Lindsey Johnstone
Homeowners